

Message Text

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12

ACTION EB-11

INFO OCT-01 EUR-25 EA-11 NEA-11 ISO-00 COME-00 FEA-02

CIAE-00 INR-10 NSAE-00 RSC-01 DRC-01 /073 W

----- 107458

R 280430Z JAN 74

FM AMEMBASSY ABU DHABI

TO SECSTATE WASHDC 1246

INFO AMEMBASSY BEIRUT

AMEMBASSY JIDDA

AMEMBASSY KUWAIT

AMEMBASSY LONDON

AMEMBASSY PARIS

AMEMBASSY TEHRAN

AMEMBASSY TOKYO

C O N F I D E N T I A L ABU DHABI 0081

PARIS FOR OECD

EO 11652: GDS

TAGS: ENRG, TC, US

SUBJ: ENERGY SALE OF ROYALTY AND ADDITIONAL PARTICIPATION

CRUDE BY ABU DHABI

DEPT FOR FSE

1. EMBASSY HAS LEARNED FROM RESPONSIBLE SOURCE IN MINYPET THAT ABU DHABI NOW LOOKING TOWARD LONG-DELAYED SALE OF REMAINING PARTICIPATION CRUDE AS WELL AS 12 1/2 PERCENT ROYALTY OIL. SALE SHOULD TAKE PLACE WITHIN NEXT SEVERAL MONTHS AND MINY PROCEEDING ON ASSUMPTION BOYCOTT OF SHIPMENTS TO US WILL BE LIFTED PRIOR TO SALE. SOURCE INDICATED THAT THERE SOME PRESSURE WITHIN ABU DHABI NAT OIL CO (ADNOC) TO ANNOUNCE TENDER NOW, BUT HE AS KEY MEMBER IS PUSHING FOR DELAY SO US FIRMS CAN BE INCLUDED AFTER BOYCOTT LIFTED.

END FYI.

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2. MINY REMAINS INTERESTED IN SALE FOR US MARKET AND IS INTERESTED,

AS PREVIOUSLY, IN US NON-MAJORS WITH REFINING CAPACITY. OFFERS FROM BROKERS WILL NOT RPT NOT BE ENTERTAINED.

3. FOLLOWING US FIRMS INCLUDE THOSE WHICH HAVE PREVIOUSLY EVINCED AN INTEREST IN PURCHASE OF ABU DHABI CRUDE: SHAHEEN NATURAL RESOURCES; UNITED REFINING; CONTINENTAL; PHILLIPS; AMERADA-HESS; CIRILLO BROTHERS; SUN OIL; BUTTES OIL AND GAS; ASHLAND; CITIES SERVICESBV KERR MCGHEE; OCCIDENTAL; SKELLY; NEW ENGLAND PETROLEUM CO.; CHARTER OIL; UNION; AND TESSORO PETROLEUM.

4. SUGGEST THESE AND OTHER INTERESTED US COMPANIES BE INSTRUCTED REGISTER THEIR INTEREST IN CRUDE ONCE AGAIN IN NEAR FUTURE. THIS COULD BE DONE THROUGH SEPARATE CABLES TO H.E. MANA AL-OTAIBA, MINISTER OF PETROLEUM AND NATURAL RESOURCES AND SHEIKH TAHNOON, CHAIRMAN ABU DHABI NATIONAL OIL CO. US FIRMS MAKING THESE CONTACTS SHOULD BE INSTRUCTED NOT RPT NOT TO CITE EMBASSY

AS SOURCE THIS SUGGESTION AS SO DOING COULD COMPROMISE SOURCE THIS INFO.

REQUEST ADDRESSEES NOT RPT NOT REVEAL THIS INFO TO HOST GOVT SOURCES OR TO ANY NON-US OIL FIRMS.

GRIFFIN

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: PETROLEUM, SALES, PETROLEUM INDUSTRY, EMBARGOES
Control Number: n/a
Copy: SINGLE
Draft Date: 28 JAN 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: kelleyw0
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974ABUDH00081
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS
Errors: N/A
Film Number: n/a
From: ABU DHABI
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740113/aaaaallv.tel
Line Count: 83
Locator: TEXT ON-LINE
Office: ACTION EB
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: kelleyw0
Review Comment: n/a
Review Content Flags:
Review Date: 29 APR 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <29 APR 2002 by ifshinsr>; APPROVED <01-Oct-2002 by kelleyw0>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: ENERGY SALE OF ROYALTY AND ADDITIONAL PARTICIPATION CRUDE BY ABU DHABI
TAGS: ENRG, TC, US
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005